think they have a good idea for a business. In fact, a man named Milton S. Hershey was an entrepreneur in the late 1800s. Hershey opened several businesses that sold caramel candy. His first two businesses did not make a profit, but his third business did. Then he decided to add chocolate to his caramel candy. That was how the Hershey Chocolate Company started more than 100 years ago.

If you have ever opened a lemonade stand, you are an entrepreneur, too. You probably found that in order to make a profit, you had to earn more money than you spent. Your costs probably included lemons, sugar, and cups. They might also have included posters and markers.

Entrepreneurs are hard workers who think they have a good idea. What new business might you be interested in starting?